



Cost optimization

Invoicing process

Transportation plan (budget)

FTE

-Be sure to pay the right cost
-Be capable to analyze any deviance with respect Budget

-Be sure to respect scrupulously ratios put in budget to avoid deviance

-Decrease task with no added value to reinvest time in monitoring or decrease FTE



Service level optimization

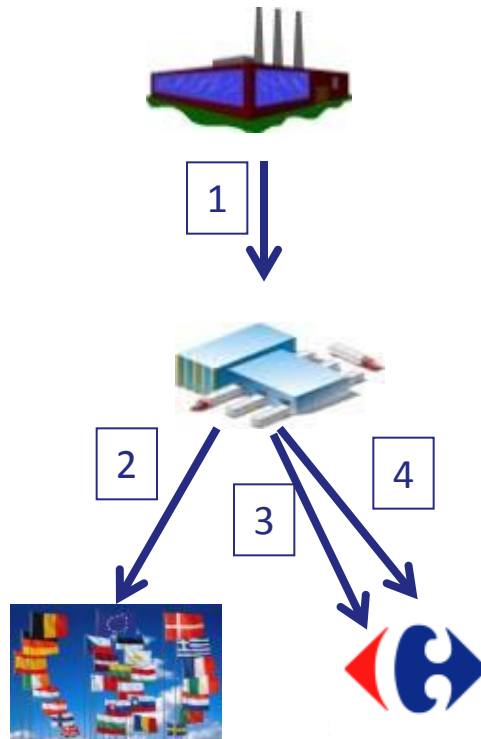
Customers penalties

Carriers monitoring

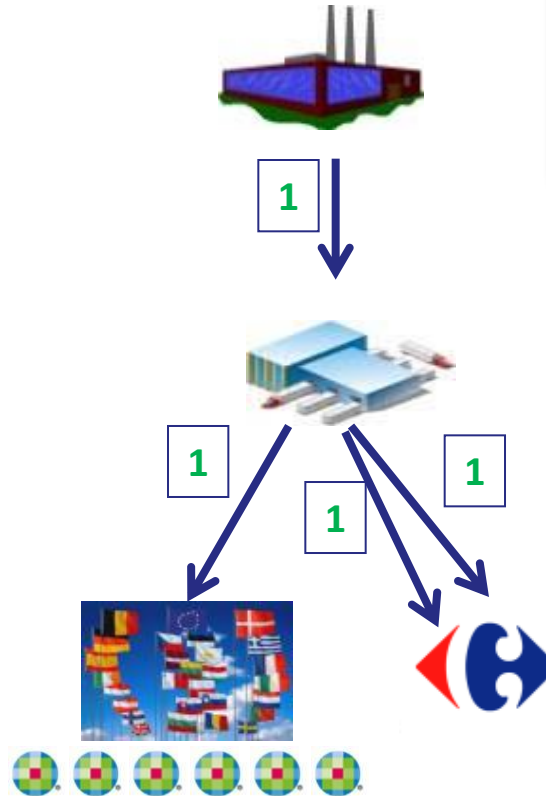
-Build KPI to animate partners & conduct WS to improve Service Level

● **FTE & Complexity**

Before project



After project



- 1 way of working
- Easier back up
- FTE decreasing by reducing execution tasks to communicate with carriers (sending mails, fax, calls to avoid misunderstanding,...)
- Flexibility increasing
- More visibility for carriers



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● **Transportation plan**

Available route codes ▾

IFO-STV-OLD ▲

Number of Pallets ▾ <= ▾ 33

		Quotas Percentage:		
MAUFFREY NORD	▾	25.0		Remove
Define a maximum:				
Define a minimum:				
		Quotas Percentage:		
TND SAINT RAMBERT	▾	15.0		Remove
Define a maximum:				
Define a minimum:				
		Quotas Percentage:		
P&O Ferrymasters (Decines)	▾	20.0		Remove
Define a maximum:				
Define a minimum:				
		Quotas Percentage:		
SAFAR PARIS	▾	40.0		Remove
Define a maximum:				
Define a minimum:				

- Carriers are no more chosen by shippers, but in the TMS tool respecting ratio established as parameters
->Decrease of cost deviances due to a non respect of tenders outputs



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● Invoicing process

> Call-offs > Current call-offs > Details

Accepted Cancelled Expired Rejected

Transports Malherbe (Rhones Alpes)

Call-off ref.: 1875638

Groupage: [4501216554 \(1\)](#)

Ref. for CMR creation: 1875638

Contract ref.:

Goods description: **4501216554**

Bulk shipment: no

Operations History Carrier assignat. Executions

Terms:	PICK-UP	DELIVERY
	Danone Baby Nutrition (Villefranche sur Saône) Blédina 383 rue Philippe Héron 69400 Villefranche sur Saône France	Danone Baby Nutrition (Vert Saint Denis) Blédina/Kuehne Nagel Base logistique Blédina/Kuehne Nagel ZAC Jean Monnet Rue Paul Henri Spaak 77240 Vert Saint Denis France

Shipper Ref. Pick up date** Delivery date**	Shipper Name Carrier Name Last modified by	Execution TTR ETA at Delivery**	Action
1875638	Bledina HQ		
03.10.2013	Transports Malherbe (Rhones Alpes)	3026951	
07.10.2013	Nicolas Magnat	04.10.2013 11:00	

- TMS tool is shared by carriers & shipper (Blédina) -> Invoicing process based on these data gives transparency and avoid mistakes for both
- All status and execution data related to transport orders are stored in TMS tool database
- Database is free of access (xls.format) -> reporting to implement is easy and flexible

- Invoicing process

Transporteur		GRIMONPREZ TRANSPORTS					
				Valeurs			
Ship from	Ship to	Nb pal sol OT	OT (nb)	Coût - avec Gasoil (€)			
<input type="checkbox"/> Brive La Gaillarde	<input type="checkbox"/> Vert Saint Denis	33	18	9 471,735 €			
		38	17	9 797,483 €			
<input type="checkbox"/> Steenvoorde	<input type="checkbox"/> Brive La Gaillarde	33	18	16 201,177 €			
		38	17	16 510,888 €			
	<input type="checkbox"/> Oudalle	33	2	942,162 €			
		38	17	8 604,746 €			
	<input type="checkbox"/> Vert Saint Denis	33	59	25 073,537 €			
<input type="checkbox"/> Villefranche sur Saône	<input type="checkbox"/> Vert Saint Denis	33	2	1 052,415 €			
<input type="checkbox"/> Doullens	<input type="checkbox"/> Brive La Gaillarde	33	2	1 744,002 €			
	<input type="checkbox"/> St Quentin Fallavier	33	2	1 744,002 €			
	<input type="checkbox"/> Vert Saint Denis	33	5	2 054,715 €			
Total général			159	93 196,861 €			



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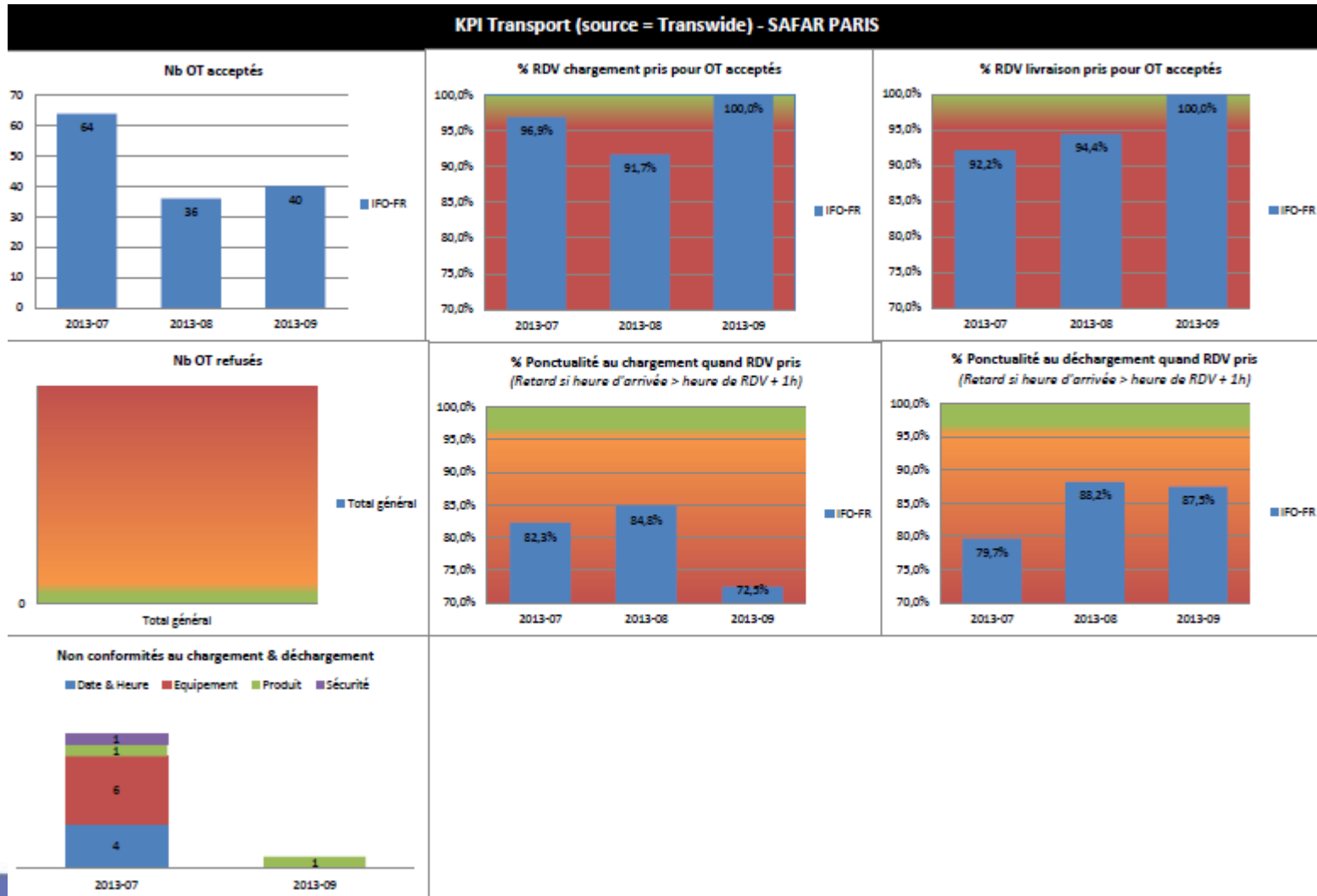
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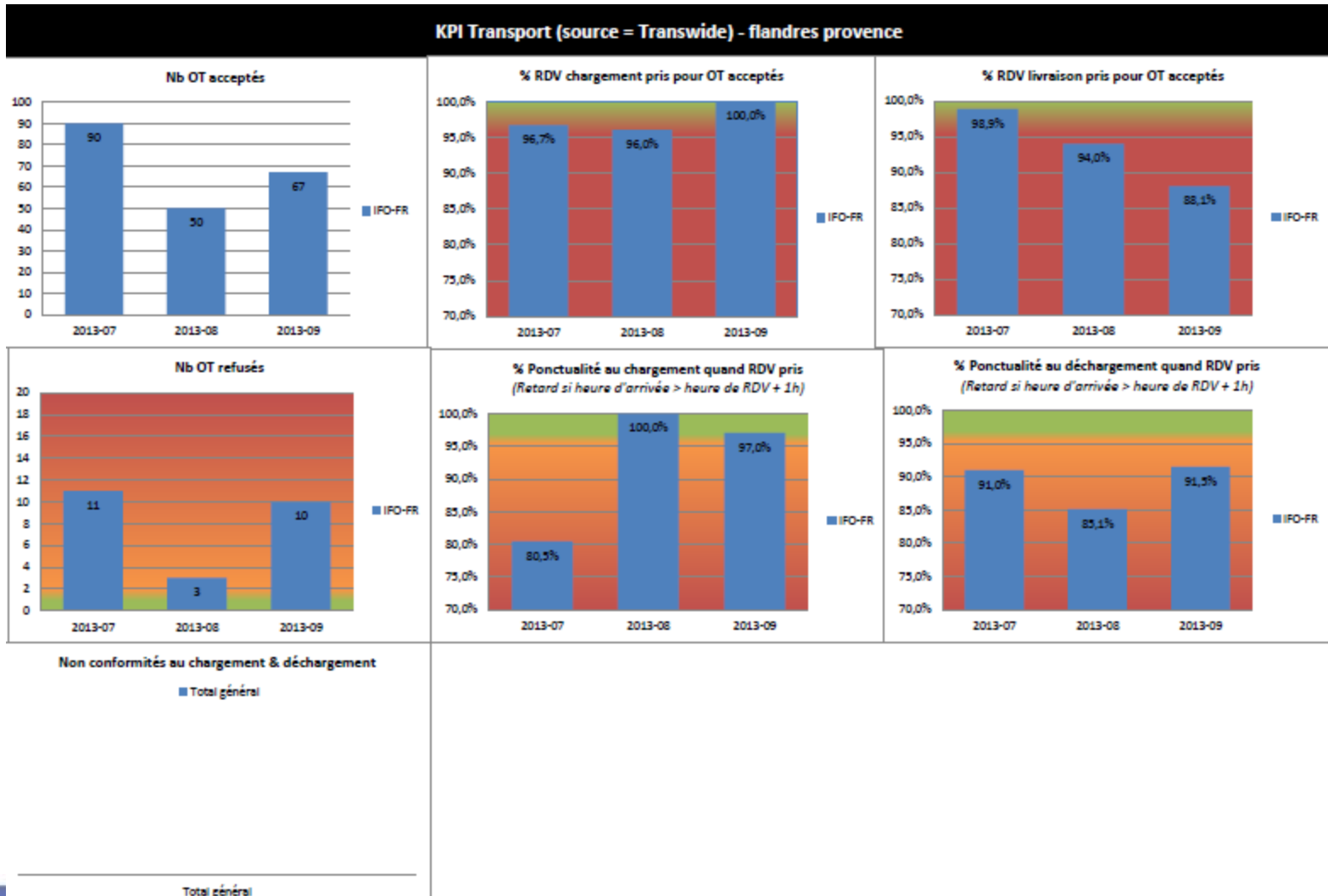
Carriers monitoring

-Build KPI to animate partners & conduct WS to improve Service Level

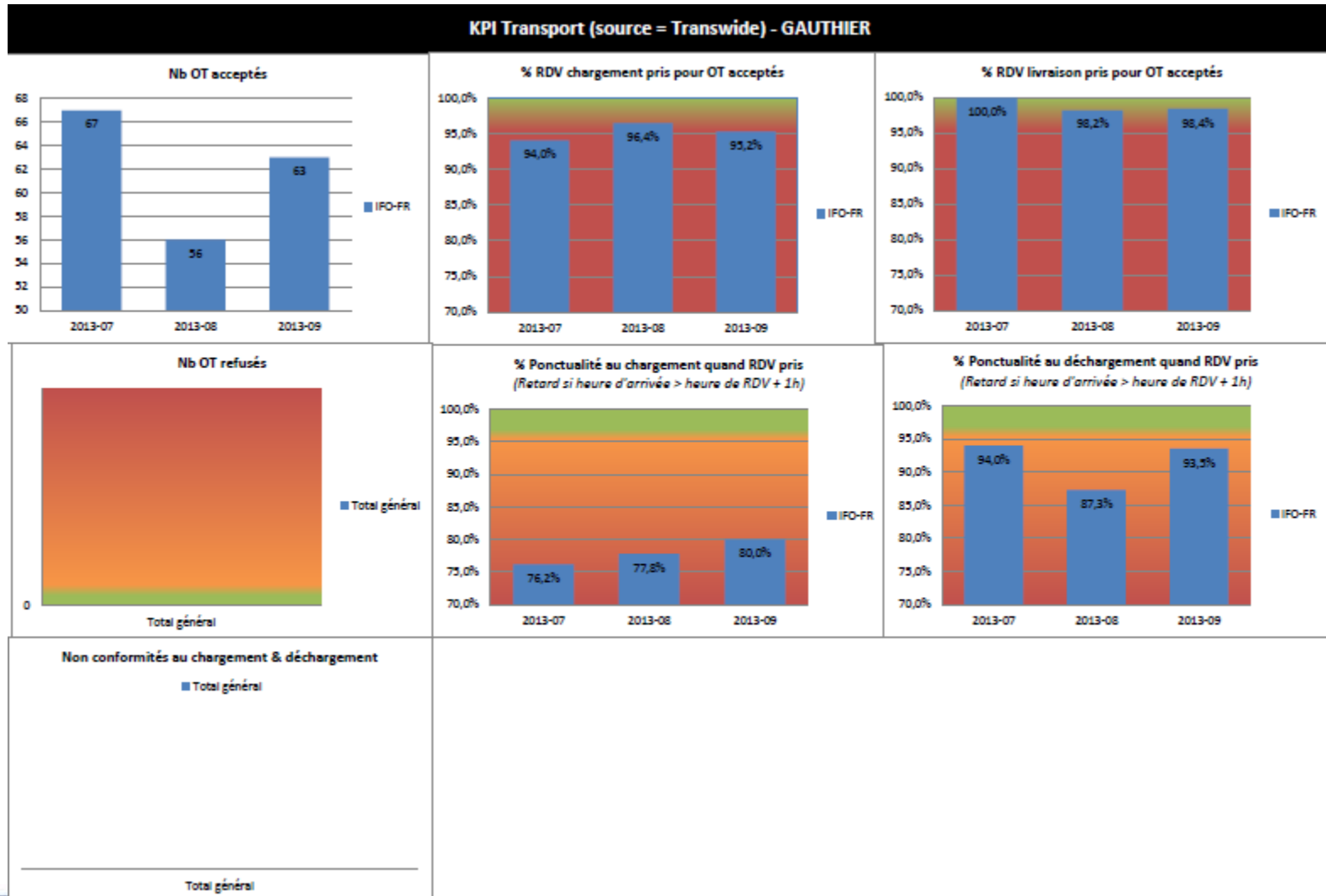
● KPI – Carriers monitoring


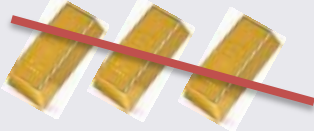







● **KPI – Carriers monitoring**



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Item	Topic
<p>Target</p> 	<p>1) </p> <p>2) </p> <p>3)  Goal is to monitor ; using a TMS, Excel can be a solution to monitor performance</p>
<p>Design</p> 	<p>4)  Solution to choose depends on your data and your mid-term strategy</p> <p>5)  Benchmark is essential</p> <p>6) Involve operational people in design phase</p>